

Namibia - Key Investment Opportunities Synopsis

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Namibia Investment Promotion and Development Board

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INTRODUCTION

NIPDB is a Non-Profit Organization incorporated under Section 21 of the Companies Act of Namibia (28 of 2004) & an Autonomous entity in the Presidency

Our Mandate

- Promote and facilitate investment by foreign and Namibian investors and new Ventures that contributes to economic development and job creation
- Implement Namibia Investment Policy and attendant Strategy
- Review and propose policy reforms and measures to support trade and investment promotion, conducive labor market policies, improve the country's Competitiveness and the Ease of Doing Business

INTRODUCTION

- Promote regional Special Economic Zones that leverage the geographic comparative advantages of each region
- Develop and implement branding interventions that promote Namibia as an attractive investment destination
- In collaboration with relevant stakeholders, facilitate collaborative roles between the Government and private sector to stimulate the growth, expansion and development of the Namibian economy
- Implement the National MSME Policy of 2016
- Develop institutional mechanism and assume lead coordinating role across all levers for SME Development nationally

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Namibia Investment Climate

- Namibia experiences a stable political environment with smooth presidential transitioning and governance since independence.
- Possesses a sound macroeconomy with world class physical and ICT infrastructure, and a highly sophisticated financial system.
- Well-established banking system which is regulated by legislation and by state agencies working through the country's central bank, the Bank of Namibia.
- The investment climate in Namibia is generally positive.
- Namibia's legal, regulatory, and accounting systems are relatively transparent and consistent with international norms.

Key Investment Opportunities Synopsis



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Key Investment Opportunities Synopsis Projects

Uvhungu Vhungu Dairy Farm and Irrigation Project

Sector : Agro -processing

Project summary

- Attract private investment and irrigation expertise to help achieve its objectives of increasing food production and skills transfer to emerging irrigation farmers.
- Develop plots that will be allocated to medium-scale commercial farmers and small-scale farmers.
- Integrated agriculture, with a dairy farm component with an estimated capacity for 600 cows and an irrigation scheme comprising **825 hectares**.
- Access to land is secured and the government has made reasonable capital injections in the project.
- The project was constructed on the basis of a feasibility study.
- The government is now in the process of formulating the Request for Proposals (RFP) to invite competitive bids from national and international bidders.
- **The RFP will be issued to the market in June 2022 to the market for competitive bidding by July 2022.**

Uvhungu Vhungu Dairy Farm and Irrigation Project

Sector : Agro -processing

Project summary

- The Schemes will be leased as is.
- The project has two components, the dairy project and the irrigation project.
- The dairy investment will be an important component of the domestic dairy industry.
- Namibia is a net importer of milk, cheese and other dairy products.
- It will contribute to meeting the domestic market dairy needs and enable domestic value chains in related dairy products and the creation of jobs.
- The irrigation component of the project is destined to contribute to national food and nutrition security and enable increased export earnings from the high-value produce.
- Integration allows for multiplier effects across the dairy and irrigation activities

Uvhungu Vhungu Dairy Farm and Irrigation Project

Project Location

//Kavango East region

Project investment value

Infrastructure cost: USD 10 million

Project status

Feasibility study has been completed. Procurement of private developer to commence May 2022

Existing partners and commitments

None

Requirements from additional partners

Developers/ Large scale farmers Financing Off-take agreements

Responsible institution

Ministry of Agriculture, Water and Land Reform

Contact information

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Tandjieskoppe Green Scheme Irrigation Farm

Sector : Agro -processing

Project summary

- The Government of Namibia intends to attract private investment and irrigation expertise to help achieve its objectives of increasing food production and skills transfer to emerging irrigation farmers.
- The project will develop plots that will be allocated to medium-scale commercial farmers and small-scale farmers on **960 ha** of land.
- It is expected for small scale farmers to learn by monitoring the commercial farmers thereby building local capacity in terms of production and marketing management.
- The project is expected to result in wide economic benefits to the region.
- Revenue earned by the small-scale farmers is expected to increase their ability to purchase food that they do not produce and provide basic needs such as clothes, housing, education, and medical needs for their families.

Tandjieskoppe Green Scheme Irrigation Farm

Project Location

//Karas region

Project investment value

Infrastructure cost: USD 55 million

Project status

The project is currently in the initial planning phase. Procurement of private developer to commence
May 2022

Existing partners and commitments

None

Requirements from additional partners

Developers/ Large scale farmers Financing Off-take agreements

Responsible institution

Ministry of Agriculture, Water and Land Reform

Contact information

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Zone Green Scheme Irrigation Farm

Sector : Agro -processing

Project summary

- An opportunity exists for the procurement of a private partner to operate the farm on a PPP arrangement, on a Build, Operate, and Transfer (BOT) basis.
- The private partner will be responsible for funding the infrastructure development and thereafter operate the project for a specified period as per the PPP agreement.
- The operator will produce crops based on the market demand assessment. The developer may have the flexibility to sell the crops produced domestically or abroad, based on the market demand assessment.
- The size of the area available for development is **1,800 hectares**. A large part of the available land is planned for commercial farming and a smaller portion may be utilised for medium scale farming activities.

Zone Green Scheme Irrigation Farm

Project Location

Kavango West region

Project investment value

Infrastructure cost: USD 24 million

Project status

The project is currently in the initial planning phase. Procurement of private developer to commence
May 2022

Existing partners and commitments

None

Requirements from additional partners

Developers/ Large scale farmers Financing Off-take agreements

Responsible institution

Ministry of Agriculture, Water and Land Reform

Contact information

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Neckartal Green Scheme Irrigation Farm

Sector : Agro -processing

Project summary

- The Neckartal Irrigation Scheme project involves the development of the Neckartal irrigation project and the construction of the Neckartal Farm with a total approximate area of **5,000 hectares** that could be used to produce dates and grapes for export.
- The project is expected to include the setting up of relevant infrastructure for drawing the water from the recently built Neckartal dam, such as pumping stations, irrigation channels, and pipelines, in addition to the allied agriculture infrastructure such, as farm equipment, silos for storage, and fencing.
- The private developer would have the flexibility to produce any crops, based on the market demand assessment. The private developer would also have the flexibility to sell the crops produced domestically or abroad, based on the market demand assessment.

Zone Green Scheme Irrigation Farm

Project Location

//Karas region - Keetmanshoop

Project investment value

Infrastructure cost: USD 200 million

Project status

The project is currently in the initial planning phase. Procurement of private developer to commence
May 2022

Existing partners and commitments

None

Requirements from additional partners

Developers/ Large scale farmers Financing Off-take agreements

Responsible institution

Ministry of Agriculture, Water and Land Reform

Contact information

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KGD SHAMAMBUNGU ORGANIC FARM

Sector : Agro -processing

Project summary

- The initiative objective intends to develop an eco-friendly high value-addition farming project which is aimed at creating income.
- The focus will be on crops production, fresh fruits and vegetables production, Sunflower oil production, fodder production, poultry farming and dairy farming on **1000 hectares** of land.
- The aim is to turn the land into food basket of Namibia and Africa at large and these activities will create an alarming of employment opportunities

KGD SHAMAMBUNGU ORGANIC FARM

Project Location

Judea Lyaboloma Constituency, Zambezi region

Project investment value

Capital expenditure\ investment for the set up: NAD 20 million
Local crop and food production: NAD 100 million (over 10 years)

Project status

The project is currently in the developing phase. Currently de-bushing

Existing partners and commitments

local partners that have signed up for acquisition of products/farm output

Requirements from additional partners

1. Development partners

2. Funds\ Processing capital

3. Strategic Investment

4. Off-take agreements

5. Technology packages/ Global trading License agreements

Responsible institution

Ministry of land and resettlement

Contact information

Mr. Gabriel Nghinyengwa kgdshamambungufarmcc@gmail.com

Beef Value Chain Forum (BVCF)

Sector : Agro -processing

Project summary

- The project objective is to attract weaners currently not available for growing slaughter cattle for supply to local export slaughter markets and decrease risk of losing international market share.
- Beneficiation opportunities focus on raising weaners to slaughter cattle for local slaughtering, processing and exports into untapped high niche markets as an alternative to current marketing arrangements.
- The initiative provides for training, skills and technology transfer to a 150 staff component.

Beef Value Chain Forum (BVCF)

Project Location

Khomas Region

Project investment value

Debt: (NAD 270.5 million) USD 17.56 million (over 5 years)

Share capital: (NAD 221 million) USD 14.35 million

Project status

The project is approaching the fund raising phase complete	Company registration complete	Feasibility study, business and financial plans	Submitted required
applications with Industry regulator		Market research in progress	

Existing partners and commitments

None

Requirements from additional partners

Development partners for co-financing

Off-take agreements

Responsible institution

Beef Value Chain Forum

Contact information

Bernd Rothkegel bernd.rothkegel@gmail.com

Agri-tech horticulture and Agri-processing methods

Sector : Agro -processing

Project summary

- The project intends to grow highly sought after vegetables for Namibian market consumption using high tech agriculture through state of the art hydroponic equipment.
- The project will cover **10 hectares** of land.
- In phase 2, a tomato processing plant will be established creating the first Namibian tomato paste and ketchup.

Agri-tech horticulture and Agri-processing methods

Project Location

Khomas Region

Project investment value

10 Ha Hydroponic plant + processing plant setup: USD 13 million

Project status

The project is currently in the development phase.

Existing partners and commitments

Secured a letter of interest from a major national distribution center, servicing 66 supermarkets throughout the country.

Requirements from additional partners

Further off-takers

Export agreements

Strategic Investment

Crop protection

Responsible institution

Future Yield

Contact information

Andrei Tirtirau andrei@futureyield.org

National Storage Facility for Fruits and Vegetables with a Semi-processing Plant

Sector : Agro -processing

Project summary

- The project aims to establish the first-ever long-term storage facility for vegetables.
- Combined total capacity of 3,000 tons, mainly potatoes and onion and a processing unit that will add value to other vegetables through the production of freeze-dried products.
- The facility will be able to store various fruit and vegetable crops that are locally produced, with different periods and storage conditions and ensure that constant quantities are released onto the market all year round to curtail imports.

National Storage Facility for Fruits and Vegetables with a Semi-processing Plant

Project Location

Tsumeb, Oshikoto Region

Project investment value

Construction of Phase 1, (30% operational capacity plus 3 months stock) N\$ 65,747,538.61

Project status

The project is currently in the development phase.

Existing partners and commitments

None

Requirements from additional partners

Development partners (Equity investment)
Off-take agreements (for both raw material & processed goods)

Responsible institution

Namibian Freshness Pty Ltd,

Contact information

namibianfreshness@gmail.com

Namibia's Diversification Strategy

As part of the work we are doing on economic development, Namibia in consultation with the Harvard Growth lab has identified a number of opportunities to diversify its economy into areas which are not as exposed to the so-called resource trap :

- **Agriculture & Food Processing**
- Metals, Mining & Adjacent Industries
- Chemicals & Basic Materials
- Machinery & Electronics
- Transportation & Logistics
- Renewable Energy
- Tourism
- Global Business Services

Thank You

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