



Since 1910

**SACU**


SOUTHERN AFRICAN CUSTOMS UNION

# SACU INVESTMENT ROUNDTABLE PROGRAMME BOOKLET

12<sup>TH</sup> -13<sup>TH</sup> APRIL 2022, GABORONE, BOTSWANA

*“Positioning SACU as an industrial, investment, manufacturing and innovation hub for the African continent and beyond”.*





We are pleased to have you attend the first ever Investment Roundtable for the SACU region, comprising of Botswana, Eswatini, Lesotho, Namibia and South Africa, being held under the theme, ***“Positioning SACU as an industrial, investment, manufacturing and innovation hub for the African continent and beyond”***

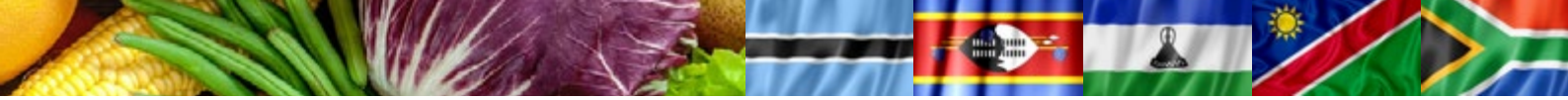
The Investment Roundtable will showcase investment opportunities in selected priority sectors across the SACU Region, targeting: Textiles and Clothing, Pharmaceuticals, Cosmetics and Essential Oils as well as Agro-processing specifically leather & leather products, meat & meat products, and fruits & vegetables. These sectors offer extensive opportunities for the development of Regional Value Chains across SACU.

The Roundtable will also feature panels discussions with leading experts on financing for industrialisation, competitiveness of the trading environment well as a Business to Business session featuring meetings with promoters of investment projects in the listed priority sectors.

Attendees include SACU Ministers of Trade and Finance, Private Sector representatives from SACU and beyond, Development Finance Institutions, International, Continental and Regional Organizations, Heads of Investment Promotion Agencies, Development Partners, Senior Government officials and Industry Experts, amongst others.

We trust that you will make the most out of the network opportunities and conversations during the roundtable and most importantly, ***make the SACU region your preferred investment destination.***

***Ms. Paulina Mbala Elago***  
Executive Secretary of SACU



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# SACU INVESTMENT ROUNDTABLE

12<sup>TH</sup> -13<sup>TH</sup> APRIL 2022

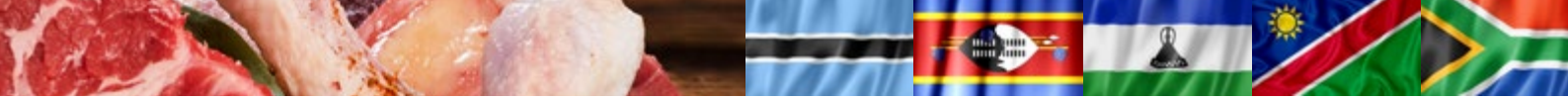
GABORONE INTERNATIONAL CONVENTION CENTRE  
GABORONE, BOTSWANA

## PROGRAMME

**DAY 1: 12 APRIL 2022**  
**SESSION 1**

**Moderator:** Mr. Thabo Thamane - Chief Executive Officer, Citizen Entrepreneurial Development Agency

TIME	OFFICIAL OPENING SESSION
09:00 – 09:10	<b>Welcome Remarks</b> <b>Ms. Paulina Mbala Elago</b> - Executive Secretary of SACU
09:10 – 09:20	<b>Remarks</b> <b>His Excellency Mr. Wamkele Mene</b> - Secretary General of the AfCFTA Secretariat
09:20 - 09:30	<b>Introduction of the Keynote Speaker</b> <b>Hon. Mmusi Kgafela</b> – Minister of Investment, Trade and Industry, Botswana
09:30 - 09:50	<b>Keynote Address and Official Opening</b> <b>His Excellency Dr. Mokgweetsi Eric Keabetswe Masisi</b> - President of the Republic of Botswana and Chairperson of the SACU Summit
09:50 – 10:00	<b>MEDIA ENGAGEMENT</b>



## SESSION 2

**Moderator:** Ms. Mantlha Sankoloba - Chief Executive Officer, Botswana Exporters and Manufacturers Association

TIME	POSITIONING SACU AS AN INDUSTRIAL AND MANUFACTURING HUB THROUGH THE DEVELOPMENT OF REGIONAL VALUE CHAINS
09:50 – 10:05	<i>An overview of the SACU Industrialisation Work Programme</i> <b>Dr. Joel Sentsho</b> – Trade Policy Advisor, Ministry of Investment, Trade and Industry, Botswana
10:05 – 10:10	<b>The Role of the Private Sector in the development of Regional Value Chains</b> <b>Dr. Monnane Mokaedi Monnane</b> – Business Botswana
10:10 – 11:10	<b>High Level Statements by the SACU Ministers of Trade and Industry</b> (10 minutes each) <ul style="list-style-type: none"><li>» <b>Hon. Mmusi Kgafela</b>, Botswana</li><li>» <b>Hon. Manqoba Khumalo</b>, Eswatini</li><li>» <b>Hon. Dr. Thabiso Molapo</b>, Lesotho</li><li>» <b>Hon. Lucia lipumbu</b>, Namibia</li><li>» <b>Hon. Ebrahim Patel</b>, South Africa</li></ul>
11:10 – 11:30	<b>TEA BREAK</b>

## SESSION 3

**Moderator:** Mr. Mphoeng Mphoeng - Director, MP Consultants

11:30 - 12:00	<i>Panel Discussion - Financing as a Catalyst to Unlock the Region's Industrial Development Capacity</i> <ul style="list-style-type: none"><li>» <b>Mr. David Jarvis</b> – Divisional Executive Industry Corporation of South Africa - Strategy and Corporate Affairs</li><li>» <b>Ms. Leila Mokaddem</b> – Director General African Development Bank - Southern Africa Regional Office</li><li>» <b>Mr. Molise Ramaili</b> – Chief Executive Officer Lesotho National Development Corporation</li></ul>
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## SESSION 4

**Moderator:** Ms. Boitshwarelo Lebang-Kgetse - Head of Strategy and Corporate Affairs, Botswana Development Corporation

TIME	INVESTMENT AND EXPORT OPPORTUNITIES IN THE PRIORITY SECTORS
12:00 – 13:30	<ul style="list-style-type: none"><li>» <b>Agro-processing</b><ul style="list-style-type: none"><li>- <b>Leather and Leather products</b> – 20 minutes <b>Dr. Racious Moatshe</b> – Local Enterprise Authority, Botswana</li><li>- <b>Fruits and Vegetables</b> – 20 minutes <b>Ms. Zamanyambose Mtetwa</b> – Ministry of Commerce, Industry and Trade, Eswatini</li><li>- <b>Meat and Meat products</b> – 20 minutes <b>Dr. Michael Humavindu</b> – Ministry of Industrialisation and Trade, Namibia</li></ul></li><li>» <b>Textiles and Clothing</b> – 15 minutes <b>Ms. Teboho Tsekoe</b> – Ministry of Trade and Industry, Lesotho</li><li>» <b>Cosmetics and Essential Oils</b> – 15 minutes <b>Ms. Sinah Mosehla</b> – Department of Trade, Industry and Competition, South Africa</li></ul>
13:30 – 13:45	<b>Discussions</b>
13:45 – 14:30	<b>LUNCH BREAK</b>
14:30 – 15:00	<b>Taking SACU Export Products beyond borders – Tapping into the AfCFTA Market and beyond</b> <b>Mr. Willem van der Spuy, Chief Director - Export Development Promotion &amp; Outward Investment (EDP&amp;OI)/Operations</b> Department of Trade, Industry and Competition, South Africa
15:00 – 15:15	<b>Discussions</b>
15:15 – 17:00	<b>Synopsis of key Investment Projects in the SACU region by Investment Promotion Agencies</b> (20 minutes each) <ul style="list-style-type: none"><li>» <b>Mr. Obert Yuyi – Acting Executive Director</b> Botswana Investment Promotion Agency - Investment Promotion</li><li>» <b>Dr. Khanyisile Dlamini – Senior Executive Manager</b> Eswatini Investment Promotion Agency - Investment Promotion</li><li>» <b>Mrs. Puseletso Makhakhe – Acting General Manager</b> Lesotho National Development Corporation - Investment &amp; Trade Promotion</li><li>» <b>Ms. Nangula Uaandja – Chief Executive Officer</b> Namibia Investment Promotion and Development Board</li><li>» <b>Mr. Yunus Hoosen – Acting Deputy Director General and Head of Investment</b> InvestSA</li></ul>
17:00 – 17:30	<b>Key emerging issues and Wrap-up</b>
	<b>END OF DAY 1</b>

## DAY 2: 13 APRIL 2022

### SESSION 1

**Moderator:** Ms. Neo Tlhaselo - Managing Director, Conversation with Africa

TIME	BUSINESS AND TRADE ENVIRONMENT IN SACU	TIME	PRIVATE SECTOR ENGAGEMENTS
09:00 – 10:30	<p><i>Panel Discussion – Enhancing Competitiveness of the Trading Environment in SACU</i></p> <ul style="list-style-type: none"> <li>» <b>Mr. Gavin Kelly – Chief Executive Officer</b> The Road Freight Association</li> <li>» <b>Mr. Edward Andrew Beukes – Senior Transport Specialist</b> The WorldBank Group - Southern Africa Regional Office</li> <li>» <b>Mr. Mbahupu Hippy Tjivikua – Chief Executive Officer</b> Walvis Bay Corridor Group</li> <li>» <b>Mr. Leslie Mpofu – Executive Director</b> Trans Kalahari Corridor Secretariat</li> <li>» <b>Mr. Thabo Khasipe – Commissioner General</b> Lesotho Revenue Authority</li> </ul>	09:00 – 12:00	<b>Business to Business Meetings</b>
10:30 – 11:30	<b>Discussions</b>		
11:30 – 12:00	<b>TEA BREAK</b>		

### SESSION 2

**Moderator:** Mr. Dichaba Molobe - Director Policy Advocacy, Business Botswana

TIME	OUTCOMES AND CLOSING
12:00 - 12:40	<p><b>Outcome of the discussion on the Business and Trade Environment in SACU and the B2B engagements</b></p> <ul style="list-style-type: none"> <li>» <b>Hon. Mmusi Kgafela</b> – Minister of Investment, Trade and Industry, Botswana</li> <li>» <b>Ms. Paulina Mbala Elago</b> – Executive Secretary of SACU</li> </ul>
12:40 - 13:00	<p><b>Final Remarks: SACU Ministers of Trade and Industry</b> (3 minutes each)</p>
13:00 – 13:10	<p><b>Closing Remarks</b></p> <ul style="list-style-type: none"> <li>» <b>Hon. Manqoba Khumalo</b> – Minister of Commerce, Industry and Trade, Eswatini</li> </ul>
13:10 – 13:30	<b>MEDIA ENGAGEMENT</b>
13:30- 14:30	<b>LUNCH BREAK</b>
	<b>END OF THE SACU INVESTMENT ROUNDTABLE</b>

# MEET THE SACU MINISTERS OF TRADE AND INDUSTRY



**Hon. Mmusi Kgafela**  
Minister of Investment, Trade and Industry  
Republic of Botswana

Honourable Mmusi Kgafela is the current Minister of Investment, Trade and Industry for the Republic of Botswana prior to that he was the Minister of Infrastructure and Housing Development.

Hon. Kgafela was an attorney of the High Court and all other Civil Courts of Botswana. Conveyancer and a Notary Public Jurisdiction of Botswana partnered with Former Cabinet Minister Mr. Sadique Kebonang before he became a sole practitioner. He is the Member of Parliament for Mochudi West Constituency.

**Educational Background:**  
*Bachelor of Law from the University of Botswana.*



**Hon. Senator Manqoba Khumalo**  
Minister of Commerce Industry and Trade  
Kingdom of Eswatini

Honourable Senator Manqoba Khumalo is a proud national of the Kingdom of Eswatini who has a wealth of experience in the corporate world where he has held various positions at the Coca-Cola Company spanning 23 years. He is currently the Minister of Commerce Industry and Trade as well as Acting Minister of Information Communication and Technology in the Kingdom of Eswatini.

In 1995, Hon. Senator Khumalo began his career as a Lab Chemist at Conco Limited (Coca-Cola Swaziland). He moved up the ranks in various positions until he was offered the opportunity to head the Peterborough Juice Plant in Canada from January 2008 to June 2009. Upon his return to Eswatini he took up the reigns as General Manager, Conco Limited (Coca-Cola Swaziland), a position he held from July 2009 to January 2016, after which he travelled abroad once again to take up leadership of the Athy Concentrate Plant in Ireland from February 2016 up until his appointment as Senator in November 2018. He has excelled in heading various Operational Excellence Lead roles within The Coca-Cola Company across a number of continents namely North America, South America and Europe. In 2020, he was bestowed the African Trade Promotion Excellence Award and Hall of Fame medal by the renowned African Leadership Magazine for his outstanding leadership acumen.

Hon. Senator Khumalo has had the opportunity to serve in a number of high-profile Boards in the Kingdom of Eswatini namely the Royal Eswatini Sugar Corporation (RESC) as member and Chairman of the Risk Committee, Tibiyo Taka Ngwane as a Board member, Standard Bank Swaziland as a Board member, Eswatini Chamber of Commerce as an Executive member and Enactus Swaziland as Chairman. He has also held the position of Trustee and Public Officer to the Coca-Cola Africa Foundation an organisation steered towards the growth of African development. He is married with two children. A devout Christian, Hon. Senator Khumalo is an Executive member in his home-based church, Manzini Free Evangelical Assemblies.

**Educational Background:**  
*MBA from the University of Kwazulu Natal;*  
*BSc (Hons) in Digital Technology from the Dublin Institute of Technology;*  
*Bachelor of Biochemistry from the University of Eswatini (formerly University of Swaziland).*





**Hon. Dr. Thabiso Paul Molapo**  
Minister of Trade and Industry  
Kingdom of Lesotho



Honourable Dr. Thabiso Paul Molapo was appointed as the Minister of Trade and Industry of the Kingdom of Lesotho on 28 May 2020. He is a Member of 10th Parliament representing Democratic Congress (DC) as Proportional Representation (PR). He is serving his first term as a member of parliament following snap elections on 3 June 2017. In 2012, Honourable Dr. Molapo contested for elections for the first time at Tsikoane Constituency during the General Elections in Lesotho, although his interest in politics commenced earlier.

Following completion of his studies, Hon. Dr. Molapo worked as a Medical Officer at Queen II Hospital and Machabeng Hospital between 1998 and 2000. However, the wealth of knowledge and experience he garnered in the civil service made him establish a Medical Arts Clinic at Maputsoe which was expanded to incorporate Medical Arts Pharmaceutical; a distribution company in 2002 to date.

Prior to pursuing a career in the medical field, Hon. Dr. Molapo graduated in Regional Technical College in Cork Ireland where he obtained Certificate in Electrical Engineering; and worked as an Electrician at Lesotho Electricity Corporation for two years from 1980 to 1982.

**Educational Background:**

*Bachelor of Surgery and Medicine from the University of Guyana.*



**Hon. Lucia lipumbu**  
Minister of Industrialisation and Trade  
Republic of Namibia



In March 2020, Honourable Lucia lipumbu assumed the position of Minister for Industrialization and Trade, charged with the responsibility of spearheading sustainable economic development and growth through the promotion of Industrialisation, to boost productive capacities and diversification of the economy and to provide clear and transparent Investment policy and legislative framework, including facilitating a conducive investment environment for a private sector which led to economic growth and employment creation.

Prior to her current position, from February 2018 Honourable lipumbu served as Deputy Minister of Industrialisation, Trade and SME Development for two years with the mandate to drive economic development and promoting Namibia as the preferred investment destination to both local and foreign investors. Honourable lipumbu also served as the Deputy Minister of Economic Planning in the Presidency for a period of three years from 2015 - 2018, together with her team, they were responsible for planning National Priorities and directing the course of National Development. Her appointment as Deputy Minister at NPC came after her long career at the Government Institutions Pension Fund (GIPF) from 2001-2015 where she initially started as a Pension Administrator, later promoted to a Senior Benefits Administrator and eventually become the Head of Benefits Processing Unit.

**Educational Background:**

*Currently pursuing her LLB with the Southern Business School;*

*Bachelor of Administration and Master of Administration Degrees from the University of Namibia.*



**Hon. Ebrahim Patel**  
Minister of Trade, Industry and Competition  
Republic of South Africa



Honourable Ebrahim Patel was appointed as the Minister of Trade, Industry and Competition on 29 May 2019. Prior to this appointment, he was the Minister of Economic Development since May 2009. During the 10 years as Economic Development Minister, Honourable Patel reshaped competition policy through negotiating far-reaching public interest commitments from companies in large mergers; supporting strong action by the regulators against cartels and collusion; and drafting new legislation to address economic concentration and abuse of dominance in the economy (adopted by Parliament during 2018).

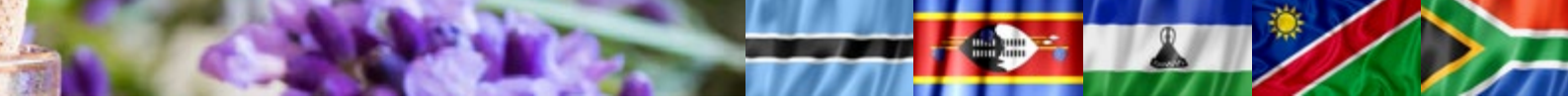
He worked with a number of other ministries to lead the State's approach to infrastructure development (through the Presidential Infrastructure Coordinating Commission, the PICC, whose technical Secretariat he headed). His responsibilities since 2010 included overall strategic direction to the Industrial Development Corporation (the IDC), under whose leadership it expanded its approvals for new investment to R110 billion over the period, helping to create or save hundreds of thousands of jobs in South Africa, expand operations in the rest of Africa, support the development of renewable energy and focus on new industrial development (in areas such as food, car-making, steel production, clothing and textiles and the 4th Industrial Revolution). He directed the merger of separate small business funding institutions into the Small Enterprise Finance Agency (SEFA).

Honourable Patel coordinated the conclusion of a number of social accords between Government and other social partners on training, the green economy, youth employment and local procurement, in the period 2011-2013. Honourable Patel also contributed to social dialogue, labour and employment matters, having led organised labour's negotiations on economic policy in South Africa. He also served on the Governing Body of the UN Agency, the International Labour Organisation (ILO), and led global negotiations on matters as diverse as policy and standard setting on human resources development, cooperatives, the employment relationship, globalisation and social justice and the Global Employment Agenda.

He served as a nominee of President Nelson Mandela on South Africa's first Financial and Fiscal Commission. He also served on the National Economic Development and Labour Council (Nedlac), the Council of Higher Education (CHE) and the Council of the University of Cape Town for a number of years.

**Educational Background:**

*He studied at the University of the Western Cape and at the University of Cape Town.*



# EXECUTIVE SECRETARY OF SACU



**Ms. Paulina Mbala Elago**  
Executive Secretary of SACU

Ms. Paulina Mbala Elago, is a Trade Economist, currently serving as the second Executive Secretary for the Southern African Customs Union (SACU) Secretariat since the 1<sup>st</sup> of April 2014. Her appointment as the Executive Secretary of SACU was renewed for the second term in 2019.

Prior to heading the SACU Secretariat, Ms. Elago served as the Tanzania Country Director, for TradeMark East Africa (TMEA). She was responsible for designing, managing and implementation of the TMEA Tanzania's multi-million dollars Country Programme designed to support implementation of East African Community (EAC) regional integration Programmes. This includes improving intra-regional trade and trade competitiveness through improved trade facilitation, streamlined procedures and the development of trade related infrastructure to enhance efficiency at the port and border posts.

Ms. Elago has over 25 years of professional experience in International Trade, primarily trade policy, regional integration, trade facilitation, investment environment reforms, trade related capacity building and trade related infrastructure development. Additionally, she boasts of 10 years' experience in managing and delivering multi-donor, multi-country, and multi-year development programmes to support regional integration and trade competitiveness, primarily in Africa, Caribbean and Pacific (ACP) States including institutional support to regional integration organisations across the ACP region.

She has also served as Deputy Chief of Party for the Southern Africa Global Competitiveness Hub in Gaborone, Botswana, Economic Adviser at the Commonwealth Secretariat in London and as Chief Trade Negotiator for the Government of Namibia. She has in-depth knowledge and understanding of the trade and socio-economic development context on the African continent especially SACU, SADC and EAC sub-regions, across the ACP and Commonwealth groupings as well as the global arena.



# SPEAKERS AND PANELISTS

## H.E. Wamkele Mene, Secretary General of the AfCFTA Secretariat



H.E. Wamkele Mene was elected by the 33rd Ordinary Session of the Assembly of Heads of States & Government of the African Union, to the position of Secretary-General of the African Continental Free Trade Area (AfCFTA) Secretariat.

Prior to being elected Secretary-General of the African Continental Free Trade Area (AfCFTA) Secretariat, he served as *Chief Director: Africa Economic Relations*, at the Department of Trade & Industry of South Africa. In this role, he was South Africa's chief trade negotiator in the AfCFTA and Tripartite FTA negotiations. During his tenure as chief negotiator, South Africa ratified both the AfCFTA and Tripartite FTAs agreements.

Prior to assuming this position, H.E. Wamkele Mene occupied the position of *Director: International Trade Law & Investment Law* at the Department of Trade & Industry, a role in which he was principal legal counsel on international trade law and international investment law.

From 2010 until 2015, H.E. Wamkele Mene represented South Africa at the World Trade Organisation (WTO) in Geneva, Switzerland. He was elected to the position of Chairman of the WTO's Committee on International Trade in Financial Services.

Prior to joining the Department of Trade & Industry of South Africa, H.E. Wamkele Mene worked for Wall Street based law firms in the London and Hong Kong offices.

H.E. Wamkele Mene has written and lectured internationally on international trade law, international investment law and international business law.

### **Educational Background:**

*He holds a Bachelor of Arts (Law) degree from Rhodes University in South Africa; A Master of Arts in International Studies & Diplomacy (with specialization in International Economics) from the School of Oriental & African Studies (SOAS), University of London; A LL.M. (Master of Laws) in Banking Law & Financial Regulation from the Law Department of the London School of Economics & Political Science (LSE).*

## Dr. Joel Sentsho – Economic Advisor, Ministry of Investment, Trade and Industry, Botswana



Dr. Joel Sentsho is the Economic Advisor in the Ministry of Investment, Trade and Industry, and he has been in this position since 2008.

He has worked for the University of Botswana as a Lecturer (1990–2005). Dr. Sentsho has researched and published extensively in the area of International Trade and Finance. Before joining the Ministry, Dr. Sentsho worked as a Senior Research Fellow at the Botswana Institute for Development Policy Analysis (BIDPA) (2005–2008), where he led the BIDPA Teams researching on regional integration and multilateral trade issues affecting Botswana.

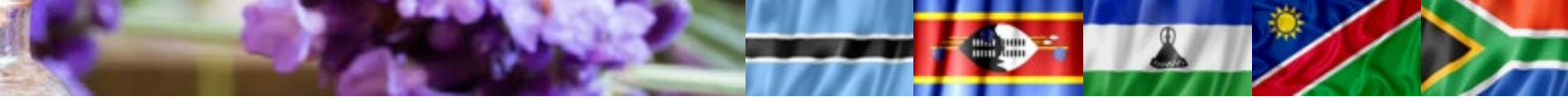
Since he joined the Ministry of Investment, Trade and Industry, Dr. Sentsho has been the Lead Expert in the development of the Intellectual Policy for Botswana (2021); the National Quality Policy for Botswana (2021); Entrepreneurship Policy for Botswana (2018); the Industrial Development Policy for Botswana (2014); the Special Economic Zones Policy for Botswana (2011); and The Trade Policy for Botswana (2009).

Dr. Sentsho was also the Lead Expert in the development of Botswana Textile and Clothing Development Strategy (2013); The Strategy for Development of the Dairy Sector in Botswana (2013); Botswana's Cooperatives Transformation Strategy (2012); The Economic Diversification (EDD) Strategy (2011); Botswana National Export Strategy (2010); and the Investment Strategy for Botswana (2010).

Dr. Sentsho has also been instrumental in the development of Botswana's negotiating positions at SACU, SADC and the SADC EC Economic Partnership Negotiations (2014).

### **Educational Background:**

*Dr. Sentsho holds a PhD from the University of Strathclyde, Glasgow, Scotland.*



**Mr. David Jarvis – Industry Corporation of South Africa - Strategy and Corporate Affairs**



Mr. David Jarvis is Divisional Executive for Strategy and Corporate Affairs at the Industrial Development Corporation (IDC), a position he has held since April 2015. His division includes departments focusing on corporate strategy development and monitoring, research and information services, innovation and continuous improvement, marketing, stakeholder management and CSI.

Mr. Jarvis' first job was as a researcher for the Trade Union Research Project in 1993. He joined the National Labour and Economic Development Institute (NALEDI) in 2000 as Head of its Sector Strategies unit. After a stint as acting executive director of NALEDI he moved to the department of Trade and Industry in 2005 working in the Director-General's office and headed up the Economic Research and Policy Coordination unit in the department during 2008 and 2009.

Mr. Jarvis joined the Development Bank of Southern Africa (DBSA) as Head of Research in 2009 and was later DBSA's General Manager for Strategy. He left DBSA to join the IDC as Head of Corporate Strategy and Portfolio Management in 2013.

**Ms. Leila Farah Mokaddem – Director General Southern Africa of the African Development Bank as Country Manager and Resident Representative**



Appointed in 2021 as Director General Southern Africa of the African Development Bank as Country Manager and Resident Representative, Ms. Leila Farah Mokaddem was the Resident Representative of the AfDB in Morocco and in Egypt from 2014 to 2020. Prior to that, she occupied the positions of Regional Resident Representative in Dakar, Senegal, and head of financial institutions where she designed innovative financial solutions for Africa including the African SME Guarantee Fund, AfDB trade finance Initiative and the women in business initiative.

Ms. Mokaddem has managed multi-billions investment portfolio in 35 African countries, in particular in infrastructure and financial services sectors. Prior to AfDB, she was long-term fiscal advisor to the IMF.

Ms. Mokaddem started her career at the Ministry Economy of Tunisia and has an MBA degree in Finance and International trade, respectively and is sitting at the Board of the Afreximbank.

**Educational Background:**  
*MBA degree in Finance and International trade, respectively.*

**Mr. Molise Ramaili – Interim Chief Executive Officer, LNDC**

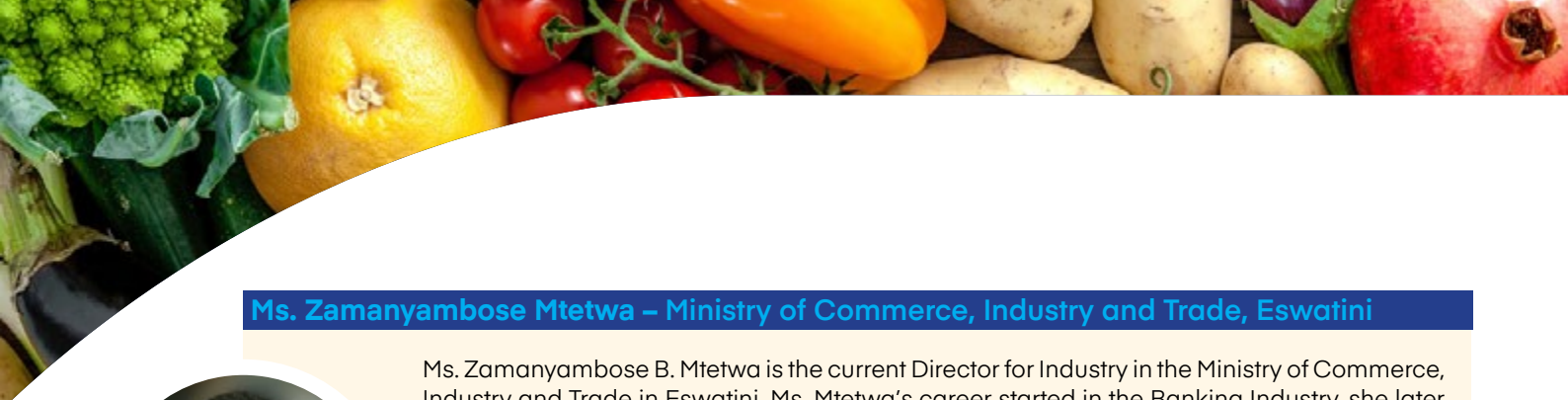


Mr. Molise Ramaili joined LNDC in May 2021. He is a lawyer by profession and joined LNDC after having held positions in senior management at Lesotho PostBank, Letshego Financial Services and First National Bank of Lesotho Limited. He has also worked for Vodacom Lesotho and WASCO. He has served as a Legal Officer, Senior Specialist: Legal Contracts, Compliance Manager and Company Secretary.

Mr. Ramaili earned his Bachelor of Laws Degree at the National University of Lesotho. Upon completion of his degree, he was attached at Horn and Van Rensburg Attorney's in Bloemfontein, and later returned to Lesotho.

Mr. Ramaili is optimistic about this era and believes this is the time for the youth and women to be empowered, hence the need to be exposed to more opportunities in business. He views LNDC as leading the diversification of industry, citing the IT sector as an example of how LNDC can dive into the investments that will facilitate the economy of Lesotho towards the 4<sup>th</sup> industrial revolution.

**Educational Background:**  
*Bachelor of Laws Degree at the National University of Lesotho.*



**Ms. Zamanyambose Mtetwa – Ministry of Commerce, Industry and Trade, Eswatini**



Ms. Zamanyambose B. Mtetwa is the current Director for Industry in the Ministry of Commerce, Industry and Trade in Eswatini. Ms. Mtetwa’s career started in the Banking Industry, she later moved to the public sector where she has served his Majesty’s government for the past 15 years.

Ms. Mtetwa has extensive knowledge in public policy formulation, policy management and evaluation, scenario planning, knowledge management as well as managing service delivery. Ms. Mtetwa has participated in the formulation of a number of government policies and has written a paper on the influence of Policy on Rural SME Development in Swaziland.

Ms. Mtetwa is currently serving on the Board of Directors of Eswatini National Industrial Development Corporation (ENIDC) and the Land Speculation Control Board. She is also the Secretary of the Special Economic Zones Committee.

**Educational Background:**

*Masters of Management from the University of the Witwatersrand School of Governance, Johannesburg.*

**Dr. Michael Nokokure Humavindu – Ministry of Industrialisation and Trade, Namibia**



Dr. Michael Nokokure Humavindu is currently Deputy Executive Director: Industrialisation and Enterprise Development at the Ministry of Industrialisation, Trade and SME Development. Previously he served as Director: Economics and Sector Research at the Namibian Competition Commission. Previously he also served as the Manager of Research at the Development Bank of Namibia and as an Economist in the Ministry of Environment and Tourism in Namibia.

These work experiences have exposed him to developing skills in industrial policy, MSME sector development and finance, natural resource economics, environmental valuation, cost-benefit analysis, financial deal structuring, policy and product development, project and infrastructure finance appraisals and micro and SME credit delivery strategies development. He has also published some of his research as peer-reviewed journal articles.

Dr. Humavindu is currently serving on the boards of Namibia University of Science & Technology (NUST) and the Agribank. And currently chairs the Environmental Economics Network of Namibia (EENN) and is a Director on the Peugeot-Opel Assembly Namibia (POAN) board.

Dr. Humavindu is also a member of the Ministry of Environment and Tourism’s Nature Conservation Board. Previously he served on the Boards of Namdeb Holdings, Debmarine Namibia and the Sustainable Development Advisory Committee.

**Educational Background:**

*PhD (Economics) from the University of Umeå, Sweden;  
MSc (Finance & Investment) from Durham University, United Kingdom;  
MA (Economics) from Stellenbosch University in South Africa.*

**Ms. Teboho Tsekoa – Ministry of Trade and Industry, Lesotho**



Ms. Teboho Tsekoa serves as Investment Promotion Manager in the Department of Industry, Ministry of Trade and Industry Lesotho. The Department is responsible for development of Industrial Sector and attraction of Investment, both foreign and domestic. She has more than 20 years public sector experience in areas of trade policy and trade negotiations where she has lead groups of experts in Market Access Negotiations, working on Southern African Customs Union (SACU), Southern African Development Community (SADC) and World Trade Organisation (WTO) negotiations. She has also been Lesotho’s representative as Counsellor in Geneva Switzerland as well as Programme Officer – Economic Partnership Agreement in the SADC Secretariat. She holds a BCom Degree from the National University of Lesotho and a Masters degree in Business Administration from the University of Kwazulu Natal.



**Ms. Sinah Mosehla – Department of Trade, Industry and Competition, South Africa**



Ms. Sinah Mosehla is a Director for the Cosmetic sector Desk in the Department of Trade, Industry and Competition of South Africa. She started her career working in the mining sector as an Assistant Environmental Manager where she later joined the dtic Pharmaceutical desk in 2004 and later joined the Chemical desk in 2008.

Part of her responsibilities include development, implementation and monitoring of sector strategies, policies and master plans. Ms. Mosehla has extensive training in Public Administration in areas of policy development and policy implementation; as well as in Biochemistry. She served on a number of Technical committees and boards in the cosmetics, pharmaceuticals and chemical sectors.

**Mr. Willem Van Der Spuy - Chief Director: Export Development Promotion & Outward Investment (EDP&OI)/Operations, Department of Trade, Industry and Competition**



Mr. Willem Van Der Spuy currently serves as Chief Director providing strategic and operational support to the Export Development, Promotion and Outward Investment (EDP&OI) Branch in the Department of Trade, Industry and Competition (the dtic) of South Africa.

The EDP&OI Branch aims to create a conducive environment for the growth, transformation and diversification of South African exports, including through leveraging opportunities presented by the AfCFTA. He also serves as Acting Chair of the SACU Sub-Committee on Export Promotion. He has more than 20 years public and private sector experience in the areas of trade policy as well as export and investment promotion, including serving as South Africa's Foreign Economic Representative (FER) to Brazil.

**Mr. Obert Yuyi – Acting Executive Director, Botswana Investment Promotion Agency, Investment Promotion**



Mr. Obert Mpho Yuyi is the Executive Director Investment Promotion (A) of Botswana Investment and Trade Centre. His role includes, promoting and attracting domestic and foreign direct investment into targeted growth sectors, and provide informatioto assist in advocating for changes in the investment climate in Botswana.

Mr. Yuyi joined BITC in October 2012 as Director, Export Development, where he was responsible for implementation of export development initiatives by identifying and capacitating local exporting manufactures, raise export awareness, facilitate and building the capacity of export ready companies to comply with export procedures and market requirements, and linking companies with local foreign and buyers. He is a pioneer of Botswana Exporter Development Programme (BEDP). A comprehensive programme that entrenches export culture and provide export development and promotion assistance in Botswana.

He has previously served as an Assistant Regional Representative BITC Regional Office in London, United Kingdom responsible for promoting Botswana as a destination for foreign direct investment and facilitated of Botswana goods and services within the European Union market. He is a seasoned international business specialist.





**Dr. Khanyisile D. Dlamini – Senior Executive Manager, Investment Promotion at Eswatini Investment Promotion Authority (EIPA), Eswatini**



Dr. Khanyisile Dlamini is the Senior Executive Manager – Investment Promotion at Eswatini Investment Promotion Authority (EIPA), a public enterprise which is a gateway for investors to Eswatini as well as a support centre for export companies operating in Eswatini. Dr Dlamini is passionate in nurturing small businesses and entrepreneurs to reach their full potential.

Dr. Dlamini is the founder and director of TOWAK Consultancy, a financial and business management consulting firm that has footprints in Eswatini and South Africa. She specializes in designing funding models, conducting financial due diligence, financial wellness, training on managing finance, business management and mentorship, as well as conducting commissioned market surveys. She mainly works with Government departments, private companies, non-governmental organisations and micro small and medium enterprises.

Previously, she was a lecturer at the University of Eswatini (UNESWA) and University of Derby, UK and has been a visiting lecturer at California State Polytechnic University, Pomona, USA.

Dr. Dlamini’s previous boards’ appointments include: Central Bank of Eswatini, Central Transport Organisation, Industrial and Vocational Training and being a trustee of the Eswatini Royal Insurance Corporation Preservation Provident Fund and Eswatini Royal Insurance Corporation Pension Fund. Dr. Dlamini currently sits on several boards including Greystone Partners Limited, Lojaf (Pty) Limited, Cultural City Developments and Eswatini Housing Board.

**Mrs. Puseletso Grace Makhakhe – General Manager, Investment and Trade Promotion, Lesotho National Development Corporation**



Mrs. Puseletso Grace Makhakhe’s is the General Manager, Investment and Trade Promotion at Lesotho National Development Corporation. Responsible for overseeing of the Investment and Trade Promotion Unit whose mandate is to promote Lesotho as the preferred investment and sourcing destination. Her experience is in investment and trade promotion, investment and trade facilitation, investor aftercare services for retention and expansion of investments, appraisal of business proposals, facilitation of trade shows, and stakeholder engagement. “

Mrs. Makhakhe has 30 years’ experience in the investment promotion and provision of investor aftercare service.

**Educational Background:**

*BA in Business and Entrepreneurship of the National University of Lesotho.*







**Mr. Gavin Kelly – Chief Executive Officer, The Road Freight Association**



Mr. Gavin Kelly has been involved in the resource, strategy and operations field for 32 years – from operations leadership, coordination and training to leadership development, lateral management, operations and business survival training.

Over the years Mr. Kelly has been involved in the development of standards and procedures for driving licence training (driving school industry) and licence testing and issuing; the development of standards and procedures for vehicle equipment standards (non-OEM) and testing (vehicle testing industry); the development of standards for transportation of passengers, goods and dangerous goods and the research and development of road traffic related legislation and the implementation of traffic policing initiatives including the Short Term Implementation Programme (STIP), Arrive Alive, National Traffic Police (NTP), Traffic Officer Diploma, AARTO and finally road safety programmes (public target), formal school curricular programmes (Safety in Traffic Education Programme (STEP), Bridge, School Driver Education Programme (SDEP), Child in Traffic, Scholar Patrol) and industry targeted programmes (Captain Safety, Safe Driver, SafeCab).

Mr. Kelly is involved in various SANS standards committees and has served on various Agency Boards. He is currently finalizing appointment as a SACAS qualified auditor for the ISO39001, ISO4500 and SANS1395, SANS15004 range of standards.

Mr. Kelly has written articles for the Traffic Digest, Robot, SABOA Bus, Informus and the SAIMAS Journal as well as various newspaper and magazine special feature columns. He has also presented numerous papers at various conferences, both local and internationally regarding aspects of traffic policing, human resource development, systems development and transport policy issues.

**Mr. Edward Andrew Beukes – Senior Transport Specialist, The WorldBank Group - Southern Africa Regional Office**



Mr. Edward Beukes is a Senior Transport Specialist in the Transport Global Practice at the World Bank. He has been working in transportation across Southern Africa for 20 years, focusing on transport policy, rural roads and freeways, railways and urban transport in both private practice, academia, the public sector and development finance.

**Educational Background:**

*Edward has a background in Engineering, an MBA, and a master’s degree and a Ph.D. in Transport Planning.*

**Mr. Mbahupu H. Tjivikua – Chief Executive Officer, Walvis Bay Corridor Group**



Mr. Mbahupu H. Tjivikua is the Chief Executive Officer of the Walvis Bay Corridor Group. He has over 15 years of experience in the corridor management, transportation and logistics industry. He has served in various senior and executive management roles as well as the academia as a part time lecturer in Business Management, Strategic Leadership and Quality Management Systems. He has done several consultancies and served on various board of directors.

**Educational Background:**

*Mr. Tjivikua holds an MSc (Operations Management & Leadership) from Worcester Polytechnic Institute, Massachusetts, USA, B. Ed (Hons), Rhodes University, HED (Sec), University of Namibia, Certificate in Project Management, University of Stellenbosch, Certificate in Financial Management, Namibia University of Science & Technology.*



**Mr. Leslie M. Mpofu – Executive Director, Trans Kalahari Corridor Secretariat**



Mr. Leslie M. Mpofu is the Executive Director of the Trans Kalahari Corridor Secretariat (TKCS). The TKCS is a Secretariat of the Trans Kalahari Corridor Management Committee (TKCMC), an Organisation established by the Governments of Botswana, Namibia and South Africa to coordinate the development and management of the TKC.

Mr. Mpofu boasts 23 years' experience in the transport sector having served in various capacities at the Ministry of Transport and Communications for 17 years. He also served for four years as a Transport Specialist at the Southern African Customs Union (SACU).

**Educational Background:**

*Mr. Mpofu is a holder of a bachelor's degree in Social Science (BASS) attained at the University of Botswana, a certificate in Transport Management and a Masters in Transport Management attained at the Sydney University. He also holds numerous other developmental training certificates in the transport field as well as management.*

**Dr. Racious M. Moatshe – Local Enterprise Authority, Botswana**



Dr. Racious M. Moatshe is the Chief Executive Officer of the Local Enterprise Authority, a position he assumed in October, 2017. Prior to this appointment, he was the Chief Executive Officer of Business Botswana, where he was instrumental in driving strategy and engaging in Research, Policy and Advocacy that improved the private sector participation in the economy of Botswana.

Dr. Moatshe is a Transformational Leader who has over the years served in various sectors of the economy, and demonstrated his strategic capacity, innovation and broad understanding of entrepreneurship and accelerated SMME development. Of note is his service spanning over 20 years in middle and senior managerial positions at several SMME development, banking, developmental finance and training institutions, including the Botswana International University of Science and Technology (BIUST), where he was the founding Lecturer and Head of Department for the Centre of Management and Entrepreneurship Studies (CMES).

His trajectory also includes working with Standard Chartered Bank of Botswana, Barclays Bank of Botswana, the Citizen Entrepreneurial Development Agency (CEDA), and the Botswana Building Society (BBS).

As a respected thought leader, Dr. Moatshe has previously served in various Boards including the Botswana Institute for Development Policy Analysis (BIDPA), Botswana Accountancy Oversight Authority (BAOA) and the Human Resource Development Council (HRDC). He continues to serve in high level strategic committees across all sectors of the economy.

He has concluded research work and presented at various conferences both locally and internationally, and in the process forging networks that advance the promotion of entrepreneurship and SMME development in Botswana.

**Educational Background:**

*Dr. Moatshe holds a Doctor of Philosophy (PHD), specializing in E-government; Master's Degree in Strategic Management; Bachelor of Accountancy Degree.*





**Mr. Thabo Khasipe – Commissioner General, Lesotho Revenue Authority**



Mr. Khasipe – Commissioner General of the Lesotho Revenue Authority is a Chartered Financial Analyst (CFA). He obtained a bachelor’s degree in Economics at the National University of Lesotho in 1994 before enrolling at the University of Nairobi (Kenya) where he graduated with a master’s degree in Econometrics and Quantitative Economics in 1998.

Mr. Khasipe also obtained a Master of Business Administration (MBA), Business/Commerce, General Degree from the University of Orange Free State (South Africa) in 2008.

Mr. Khasipe joined the LRA as Commissioner of Customs and Excise 2003 and was later appointed to the position of Deputy Commissioner General, serving in the position from 2004 to 2007. He also acted in the position of Commissioner General for a period of one year. He then joined Stanlib Lesotho as General Manager from 2007 to 2008.

Mr. Khasipe was the country’s ambassador to Kuwait from 2008 to 2014 before joining DAVCap as Managing Director from 2014 to 2015. His last appointment, before joining LRA, was to the post of Deputy Executive Secretary at Southern African Customs Union in Namibia.

**Mr. Sibani Mngomezulu – CEO, Eswatini Investment Promotion Authority**



Mr. Sibani Mngomezulu was appointed CEO of the Eswatini Investment Promotion Authority (EIPA) in July 2019. Prior to that, he was based in Johannesburg, South Africa where he worked for global investment banks Merrill Lynch and JP Morgan, advising on local & cross-border transactions, including mergers & acquisitions.

Mr. Mngomezulu was an approved executive at a JSE sponsor and he is well versed with the regulatory landscape spanning the Companies Act, JSE and NSX (Namibia) Listings Requirements and the Takeover Regulations. The role of approved executive at JSE Sponsor encompasses advice regarding ongoing obligations for listed companies and advice on compliance with the listings requirements for transactions to ensure regulatory compliance. Sibani was an executive at a publicly quoted conglomerate on the JSE with responsibility for various roles over time including corporate governance, commercial and risk management, investor relations and strategy.

Mr. Mngomezulu’s broad experience extends across banking and corporate law from the time spent in corporate finance, corporate governance and general management as well as executive management experience gained from executive and non-executive director roles in SA and elsewhere in Africa. He is regularly engaged to speak at conferences and facilitate training on corporate governance, ethics and leadership, and has sat on company boards in South Africa, Malawi and Zimbabwe.

His leadership of EIPA came at a time when the country found itself in a difficult economic situation and the EIPA was identified by the government of eSwatini as a strategic vehicle through which to deliver on the objectives of the Strategic Roadmap, the Kingdom’s national development strategy.

EIPA’s role of promoting investment into eSwatini and trade has become more pronounced and critical to achievement of the strategic objectives central to achievement of the Kingdom’s Covid-19 Economic Recovery Plan. He is privileged to lead a competent and performance driven team at EIPA for a time such as this.

Mr. Mngomezulu holds Fellowships of the Chartered Governance Institute; the Institute of Directors South Africa and is a Chartered Director of the Institute of Directors South Africa. He is a Fellow of the Africa Leadership Institute, and a member of the Aspen Global Leadership Network.

*LL.M (London), M.A (International Development) (SMU Minnesota)  
 FCIS, F. Inst.D, CD(SA)*

## Ms. Nangula Uaandja – Chairperson and Chief Executive Officer, Namibia Investment Promotion and Development Board



Until December 2020, Ms. Nangula Uaandja served as a Partner at PwC Namibia, with over 20 years' experience in auditing and has served as lead partner on audits of organizations across various sectors and industries. She has also been involved in non-audit work such as consulting on various matters, fraud investigation, assisting clients with budgetary processes, the analysis and interpretation of financial statements, presentations on the roles and responsibilities of directors and a host of other relevant topics.

Ms. Uaandja was named Namibia's Businesswoman of the year in 2011. Besides playing a role on the Accounting/Auditing Professional Bodies such as the Institute of Chartered Accountants and the Public Accountants and Auditors Board, she also served as a member of the Tax Court Appeal and was appointed as a member of the first Public Office Bearers' Remuneration and Benefits Committee by the President of the Republic of Namibia from 2006 to 2009.

There are many firsts in Ms. Uaandja's life - she was the first black female Namibian to qualify as a Chartered Accountant and the first female and first black Namibian to occupy the position of PwC Managing Partner as well as that of President of the Institute of Chartered Accountants of Namibia. Over the years Ms. Uaandja has grown a burden concerning the triple challenges of unemployment, inequality and poverty that are facing Namibia. It is this burden that led her to pursue further studies (first the master's in business leadership and now Doctor in Business Leadership) with focus on the collaborative role required between the public and private sectors to drive inclusive economic growth and find common solutions to these challenges. It is also this burden that led to her resignation as the Head of PwC Namibia earlier this year and later accepting the President's appointment to the role of Chief Executive Officer of the Namibia Investment Promotion and Development Board.





# PROGRAMME MODERATORS

## Mr. Thabo P. Thamane

Mr. Thabo Prince Thamane is the Chief Executive Officer of Citizen Entrepreneurial Development Agency (CEDA), with effect from January 1, 2011. Prior to that, Mr. Thamane was responsible for the operations of CEDA as the Deputy CEO (Operations).

In his role as the CEO, Mr. Thamane advises the CEDA Board of Directors on all policy matters and takes responsibility for the implementation of CEDA policies and the execution of all strategies and Board resolutions. He ensures the achievement of the strategic objectives and mandate of CEDA through sound management practices. CEDA has continued to progress positively under the stewardship of Mr. Thamane. In 2013, 2014, 2015, 2016, 2017 and 2018 the Ministry of Investment, Trade and Industry (MITI) noted CEDA as the Best Performing Parastatal amongst all the MITI parastatals.

Mr. Thamane has been with CEDA since 2003 and has progressed over time in different management roles. Amongst his various responsibilities, he was integral in the formation of the CEDA Young Farmers Fund in 2007 where he staffed and trained the team in the department, set up procedures and processes and was subsequently appointed to Head the Agribusiness sector in early 2009.



## Ms. Mmantlha Sankoloba

Ms. Sankoloba is currently serving as Chief Executive Officer of Botswana Exporters and Manufacturers Association (BEMA-2018 to date), she is the founder of S.H.E Networks Global and a seasoned HR Practitioner. Ms. Sankoloba is an experienced professional with a significant track record in executive leadership and real time business practices in the manufacturing and export sector.

Ms. Sankoloba holds Bachelor of Administration in Human Resource and Public Administration from Northwest University in South Africa and is currently studying Executive Masters and Business Administration, at Botswana Open University 2021 to date.

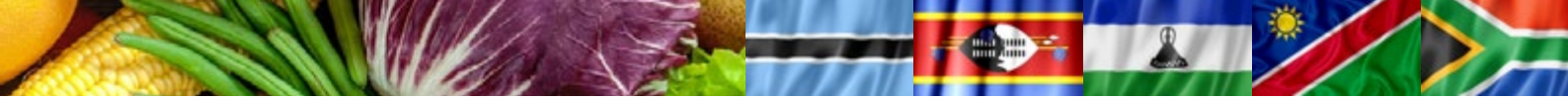


## Mr. Mphoeng Mphoeng

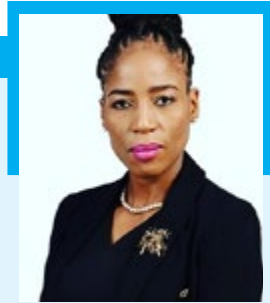
Mr. Mphoeng is a Partner and Director in an Economic, Business and Finance consulting firm called MP Consultants which he co-founded in 2021. MP Consultants has worked on consultancy projects such as the Lobatse Meat and Leather Special Economic Zone. He holds an MSc in Finance from Manchester Business School and a bachelor's degree in Finance from the University of Botswana.

Before venturing into full time consulting, Mr. Mphoeng was a lecturer at the University of Botswana from 2016 to 2020 teaching Finance and Investments where he was involved in research and consultancies for institutions such as the Botswana Bond Market Association and other private businesses seeking investment in industries such as mining, energy, oil and gas. Before that he worked at Botswana Insurance Fund Management from 2012 to 2016 as Portfolio Manager for Unlisted Credit where he managed, facilitated and arranged over \$100 million worth of unlisted corporate credit deals with the likes of Botswana Post, Choppies and Sefalana.





### Ms. Boitshwarelo Lebang-Kgetse



Ms. Boitshwarelo Lebang-Kgetse A driven, focused and results-oriented Strategy and Corporate Affairs professional with a passion for connecting concepts and people; Ms. Boitshwarelo Lebang-Kgetse is currently Head - Corporate Affairs & Strategy at Botswana Development Corporation (BDC). She is at the heart of the decision-making process and is responsible for engineering and executing corporate strategies that will capitalise on growth opportunities that lie ahead for the Corporation.

Ms. Lebang-Kgetse is tasked with participating in business environment analysis, evaluation of business strategies and execution alignment across the Corporation. Ms. Lebang-Kgetse is also tasked with the overall Corporate Affairs function for the Corporation. This role includes effective development and implementation of various strategic marketing, branding, communications, public relations, CSR, policies, programmes and concepts which contribute to building BDC's brand image.

She has a wealth of knowledge accumulated over 18 years in Corporate Affairs and Strategy combined, 10 of which were executed through a variety of leadership roles. Prior to joining BDC, she was in consultancy working on projects across global jurisdictions.

### Ms. Neo Theodore Tlhaselo

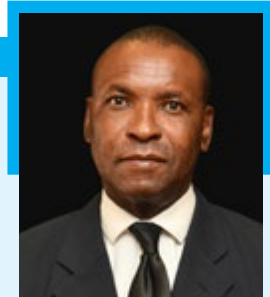


Ms. Neo Theodore Tlhaselo, Business Development Expert over 15 years, Entrepreneur over 10 years, Pan Africanist, Development activist, Media-Entrepreneur focusing on Business and Trade production, Business/Trade Media personality TV and Radio, Facilitator, Panellist in Economic/Business Forums in Africa and Global stages both physically and virtually hosted by Governments, Private sector, and NGOs for over 12 years.

Ms. Tlhaselo the Founder and Director of The Business Kraal organization, on its 10th year of operation headquartered in Botswana, has three functions; media production focusing on Business/Trade, Investment facilitation Wing and Business development consultancy Wing.

Ms. Tlhaselo is the Founder of CONVERSATION WITH AFRICA-CWA. An organization that is Pan African, promoting Intra Africa Trade and African Continental Free Trade Area-AfCFTA on its 4th year of operation, hosting annual Forums in Africa, endorsed by AfCFTA Secretariat, CWA has strategic partnerships with Government agencies, private sector, and Diplomatic Missions in Africa.

### Mr. Dichaba Molobe



Mr. Dichaba Molobe has over 30 years' experience of working in both government and the private sector with a special focus on promoting the private sector.

In his portfolio as Business Botswana's Policy Advocacy Director, he is responsible for identifying regulatory barriers to doing business and convening meetings between government and the private sector to resolve the problems.

Mr. Molobe's job is to maintain regular dialogue with senior government officials including Cabinet ministers, to assist the private sector with immigration and business licensing to mention but a few issues. Mr. Molobe sits on the following boards but not limited to:

- Statistics Botswana
- Botswana Institute for Development Policy Analysis (BIDPA)



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